

To these special California Leaders who rise above the rest... thank you.



As a state, we saved an estimated 4 billion kWh, the equivalent of \$440,000,000* — enough to power more than 650,000 homes in your community. Below are just a few examples of innovative and successful energy efficiency measures taken by Californian businesses. These stories prove that investments

in energy efficiency not only save energy, but also lower operating costs, increase property value of homes and businesses, and help create local jobs — all the while helping the environment.

FOOTHILL-DE ANZA COMMUNITY COLLEGE DISTRICT upgraded mechanical and electrical systems at its campuses in Los Altos Hills and Cupertino. These improvements, which include retrofits to lighting, HVAC and energy-management systems, save about 20% of total electricity (equivalent to 3.6 million kWh annually) and 40% of total natural gas use. This reduces utility costs by \$800,000 each year. The District also invested in 780 kW of photovoltaic and cogeneration power onsite — enough to power the equivalent of 585 homes.

SAN FRANCISCO WHOLESALE PRODUCE MARKET helped its small business members save more than \$50,000 annually, working in partnership with San Francisco Community Power. The Market demonstrated and promoted energy-saving tools and technologies including: evaporator fan controllers; lighting retrofits; and door gasket repairs, seals, and closures. Thanks to the Market's leadership, its more than 30 small businesses reduced energy use by 333,000 kWh annually — enough to power more than 55 homes.

FUNDAMENTAL FOODS cut electricity use 35% in 2005. The company replaced T12 fluorescent lights with T8 lights, saving almost \$4,000 annually. The new lights also produce better light. To keep cooling costs low, the owner also takes advantage of an energy-efficient attic fan to remove hot air. Fundamental Foods is a small food manufacturing business in Santa Rosa specializing in dips, spreads and wraps.

GLIDE MEMORIAL CHURCH saves \$31,466 in annual utility costs thanks to a major lighting upgrade. Located in downtown San Francisco, Glide installed occupancy sensors and replaced 1,000 T12 fluorescent lights with T8 lights, 280 incandescent lights with compact fluorescent lights, and 36 incandescent exit signs with light-emitting diode (LED) exit signs. Glide also installed water-efficient pre-rinse nozzles on dishwashing hoses. In total, Glide reduced electricity use by 21,217 kWh.

THE HAT LIBRARY'S new lights help save about \$1,170 in energy costs each year. In this Oakland store, Owner May Henderson replaced incandescent lights with compact fluorescent lights and T12 fluorescent lights with T8 lights, which save about 7,400 kWh of electricity each year. The lights also have a more natural color and a higher color rendering, two perfect qualities for this retail space. Given the energy-cost savings and rebates, the lights have a one-month payback.

To learn more about these and other leaders, visit www.FYPower.org where you will also find energy-saving tips, incentive information, energy-efficient product information and more to help you save energy, save money, and help protect the environment.

*Savings estimates based on average energy use at \$0.11 cents a kWh. Actual savings will vary based on utility and rate schedule.